

**NEW JERSEY DEPARTMENT OF LABOR AND WORKFORCE DEVELOPMENT
CUMBERLAND COUNTY, NEW JERSEY OCCUPATIONAL WAGES
FROM THE OCCUPATIONAL EMPLOYMENT STATISTICS (OES) WAGE SURVEY
ALL INDUSTRIES COMBINED**

See Footnotes at end of table.

Ind Code	Industry Description	Occ'l (SOC) Code	Occupational Title (click here for definitions)	Est'd Empl.	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Hourly	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary	Units
000000	All Industries	00-0000	Total all occupations	60,210	17.05	35,440	9.35	19,430	13.95	29,010	21.45	44,580	1,140
000000	All Industries	11-0000	Management Occupations	2,040	40.70	84,700	26.05	54,140	35.95	74,750	49.40	102,740	432
000000	All Industries	11-1011	Chief Executives	20	83.90	174,560							10
000000	All Industries	11-1021	General and Operations Managers	610	49.90	103,770	28.55	59,420	41.95	87,230	67.40	140,140	264
000000	All Industries	11-2021	Marketing Managers	20	53.50	111,270	44.70	92,960	52.90	110,040	62.85	130,760	11
000000	All Industries	11-2022	Sales Managers	100	45.55	94,770	34.65	72,070	48.40	100,720	57.70	120,050	48
000000	All Industries	11-3011	Administrative Services Managers	80	37.45	77,870	29.30	60,990	33.65	70,020	41.00	85,280	28
000000	All Industries	11-3021	Computer and Information Systems Managers	30	44.25	91,990	31.90	66,380	38.60	80,310	53.15	110,580	20
000000	All Industries	11-3031	Financial Managers	210	39.85	82,920	25.40	52,820	35.20	73,260	43.70	90,910	75
000000	All Industries	11-3042	Training and Development Managers	10									3
000000	All Industries	11-3049	Human Resources Managers, All Other	10	45.25	94,080	32.70	67,970	39.35	81,880	47.55	98,950	9
000000	All Industries	11-3051	Industrial Production Managers	100	38.30	79,690	29.35	61,020	35.30	73,380	44.20	91,910	58
000000	All Industries	11-3071	Transportation, Storage, and Distribution Managers	50	42.60	88,570	28.85	60,000	34.50	71,760	50.75	105,520	28
000000	All Industries	11-9021	Construction Managers	70	41.90	87,190	29.85	62,100	34.90	72,560	48.90	101,690	24
000000	All Industries	11-9031	Education Administrators, Preschool and Child Care Center/Program	30	26.75	55,600	17.20	35,740	22.10	45,980	28.70	59,650	14
000000	All Industries	11-9032	Education Administrators, Elementary and Secondary School	140		84,330		71,320		85,610		101,000	16
000000	All Industries	11-9041	Engineering Managers	30	40.35	83,970	36.10	75,100	39.85	82,860	43.75	91,040	16
000000	All Industries	11-9051	Food Service Managers	50	27.10	56,380	14.75	30,660	24.05	49,990	39.35	81,800	20
000000	All Industries	11-9061	Funeral Directors	30	23.25	48,330	17.70	36,810	21.90	45,600	26.90	55,940	4
000000	All Industries	11-9111	Medical and Health Services Managers	70	40.15	83,520	32.60	67,810	37.75	78,540	44.75	93,050	32
000000	All Industries	11-9141	Property, Real Estate, and Community Association Managers	50	34.30	71,330	20.10	41,800	22.65	47,090	32.70	68,020	13
000000	All Industries	11-9151	Social and Community Service Managers	40	30.55	63,530	24.45	50,820	30.95	64,350	37.60	78,200	21
000000	All Industries	11-9199	Managers, All Other	80	37.50	78,050	30.50	63,400	36.95	76,860	43.55	90,530	18
000000	All Industries	13-0000	Business and Financial Operations Occupations	1,400	24.95	51,900	17.70	36,780	23.05	48,000	29.60	61,610	232
000000	All Industries	13-1021	Purchasing Agents and Buyers, Farm Products	20	25.45	52,890	15.40	32,030	19.80	41,160	29.15	60,580	5
000000	All Industries	13-1022	Wholesale and Retail Buyers, Except Farm Products	60	29.70	61,750	15.20	31,590	19.10	39,740	29.55	61,510	25
000000	All Industries	13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	90	23.30	48,480	17.20	35,730	21.95	45,670	28.40	59,030	47
000000	All Industries	13-1031	Claims Adjusters, Examiners, and Investigators	20									4
000000	All Industries	13-1041	Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportati	150	22.60	46,980	18.95	39,380	22.95	47,730	25.90	53,920	19
000000	All Industries	13-1051	Cost Estimators	80	25.00	52,030	18.80	39,070	22.60	46,980	29.60	61,600	41
000000	All Industries	13-1071	Employment, Recruitment, and Placement Specialists	50	24.35	50,690	20.25	42,090	23.95	49,790	27.10	56,390	8
000000	All Industries	13-1073	Training and Development Specialists	60	22.15	46,040	16.25	33,780	21.05	43,780	30.20	62,840	20

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000000	All Industries	13-1079	Human Resources, Training, and Labor Relations Specialists, All Other	70	15.65	32,540	8.00	16,610	10.20	21,260	22.60	47,010	19
000000	All Industries	13-1111	Management Analysts	30	29.80	62,000	22.70	47,170	29.40	61,170	36.70	76,330	8
000000	All Industries	13-1199	Business Operations Specialists, All Other	210	23.95	49,820	17.55	36,550	23.00	47,790	29.70	61,760	40
000000	All Industries	13-2011	Accountants and Auditors	260	27.45	57,120	20.65	42,940	25.30	52,570	33.25	69,140	84
000000	All Industries	13-2021	Appraisers and Assessors of Real Estate	30	24.40	50,800	12.30	25,540	27.85	57,950	33.65	70,020	10
000000	All Industries	13-2051	Financial Analysts	40	42.20	87,760	20.85	43,420	27.60	57,410	43.85	91,230	15
000000	All Industries	13-2072	Loan Officers	90	28.05	58,350	19.25	40,040	23.40	48,700	34.35	71,440	10
000000	All Industries	13-2081	Tax Examiners, Collectors, and Revenue Agents	20	19.55	40,620	11.60	24,180	13.30	27,710	30.40	63,200	6
000000	All Industries	15-0000	Computer and Mathematical Occupations	320	27.75	57,730	18.80	39,090	26.20	54,490	33.85	70,410	65
000000	All Industries	15-1021	Computer Programmers	90	26.55	55,250	22.35	46,460	26.50	55,170	31.70	65,900	23
000000	All Industries	15-1031	Computer Software Engineers, Applications	30	30.25	62,930	21.00	43,640	29.85	62,060	38.65	80,380	5
000000	All Industries	15-1032	Computer Software Engineers, Systems Software	30									3
000000	All Industries	15-1041	Computer Support Specialists	80	19.40	40,350	14.15	29,430	16.90	35,140	23.70	49,330	30
000000	All Industries	15-1051	Computer Systems Analysts	20	27.70	57,600	22.60	46,990	29.25	60,850	33.75	70,250	11
000000	All Industries	15-1071	Network and Computer Systems Administrators	20	27.45	57,130	20.65	42,940	29.45	61,290	33.40	69,440	17
000000	All Industries	15-1081	Network Systems and Data Communications Analysts	10	30.20	62,830	17.35	36,140	25.45	52,960	32.05	66,650	9
000000	All Industries	17-0000	Architecture and Engineering Occupations	420	25.20	52,440	18.55	38,630	23.55	48,950	31.95	66,490	64
000000	All Industries	17-1011	Architects, Except Landscape and Naval	10	28.35	59,000	20.35	42,340	29.60	61,580	33.55	69,820	5
000000	All Industries	17-1022	Surveyors	20	25.75	53,540	21.00	43,710	24.15	50,210	30.45	63,380	7
000000	All Industries	17-2051	Civil Engineers	30	31.70	65,900	26.75	55,640	31.95	66,420	36.40	75,680	10
000000	All Industries	17-2071	Electrical Engineers	20	33.20	69,030	26.25	54,560	36.20	75,260	40.35	83,920	10
000000	All Industries	17-2112	Industrial Engineers	50	30.35	63,130	23.35	48,540	26.85	55,890	35.50	73,800	17
000000	All Industries	17-2141	Mechanical Engineers	30	31.15	64,770	24.45	50,830	28.70	59,730	38.90	80,900	11
000000	All Industries	17-2199	Engineers, All Other		33.10	68,840	28.15	58,530	32.60	67,840	36.65	76,200	5
000000	All Industries	17-3011	Architectural and Civil Drafters	40	19.00	39,560	13.35	27,760	18.80	39,140	23.55	48,960	11
000000	All Industries	17-3012	Electrical and Electronics Drafters		19.95	41,510	18.00	37,430	19.75	41,100	21.55	44,800	5
000000	All Industries	17-3031	Surveying and Mapping Technicians	20	14.45	30,090	12.05	25,090	13.65	28,380	16.20	33,750	4
000000	All Industries	19-0000	Life, Physical, and Social Science Occupations	250	26.80	55,710	18.25	37,940	27.25	56,660	33.45	69,580	47
000000	All Industries	19-2031	Chemists	30	31.10	64,680	29.25	60,850	32.15	66,860	35.05	72,950	8
000000	All Industries	19-3021	Market Research Analysts	10									6
000000	All Industries	19-3031	Clinical, Counseling, and School Psychologists	70	34.10	70,920	29.30	60,890	32.35	67,300	36.65	76,190	16
000000	All Industries	19-4031	Chemical Technicians	20	16.60	34,550	11.40	23,750	15.75	32,780	21.25	44,250	5
000000	All Industries	19-4099	Life, Physical, and Social Science Technicians, All Other	30	23.35	48,580	15.85	32,970	22.00	45,810	31.70	65,950	5
000000	All Industries	21-0000	Community and Social Services Occupations	1,770	18.45	38,370	13.35	27,770	18.25	37,970	22.00	45,780	73
000000	All Industries	21-1012	Educational, Vocational, and School Counselors	150	25.50	53,090	21.65	44,980	25.75	53,540	30.65	63,800	13

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000000	All Industries	21-1013	Marriage and Family Therapists	110	21.45	44,670	18.10	37,620	21.95	45,670	26.90	55,970	3
000000	All Industries	21-1015	Rehabilitation Counselors	310	11.75	24,430	9.25	19,230	11.35	23,580	13.45	27,980	11
000000	All Industries	21-1021	Child, Family, and School Social Workers	130	20.40	42,380	15.30	31,790	19.75	41,040	23.50	48,840	29
000000	All Industries	21-1023	Mental Health and Substance Abuse Social Workers	60	23.15	48,140	20.25	42,130	23.50	48,920	26.50	55,100	12
000000	All Industries	21-1093	Social and Human Service Assistants	630									15
000000	All Industries	21-1099	Community and Social Service Specialists, All Other	30	21.10	43,940	18.15	37,770	21.10	43,910	24.70	51,330	3
000000	All Industries	21-2011	Clergy	10	26.55	55,260	19.40	40,300	24.55	51,050	34.75	72,240	8
000000	All Industries	23-0000	Legal Occupations	400	36.70	76,320	19.95	41,490	29.75	61,860	46.40	96,490	30
000000	All Industries	23-1011	Lawyers	220	46.25	96,250	28.30	58,900	38.70	80,520	57.50	119,560	24
000000	All Industries	23-1023	Judges, Magistrate Judges, and Magistrates	20	44.80	93,220	21.35	44,410	43.15	89,730	64.25	133,670	5
000000	All Industries	23-2011	Paralegals and Legal Assistants	90	19.35	40,200	17.55	36,480	19.25	40,000	20.90	43,490	11
000000	All Industries	23-2099	Legal Support Workers, All Other	10	21.65	44,990	19.45	40,450	22.00	45,730	24.40	50,780	3
000000	All Industries	25-0000	Education, Training, and Library Occupations	5,060	19.40	40,350	12.10	25,200	19.15	39,800	26.90	55,910	57
000000	All Industries	25-2011	Preschool Teachers, Except Special Education	110	15.65	32,570	11.60	24,120	14.70	30,590	20.00	41,610	22
000000	All Industries	25-2012	Kindergarten Teachers, Except Special Education	110		48,350		39,630		45,260		59,570	10
000000	All Industries	25-2021	Elementary School Teachers, Except Special Education	1,290		49,260		39,110		49,780		62,610	12
000000	All Industries	25-2022	Middle School Teachers, Except Special and Vocational Education	350		50,990		39,910		47,310		64,930	6
000000	All Industries	25-2031	Secondary School Teachers, Except Special and Vocational Education	530		50,750		39,730		49,380		62,520	4
000000	All Industries	25-2041	Special Education Teachers, Preschool, Kindergarten, and Elementary School	120		54,970		41,940		53,340		66,840	9
000000	All Industries	25-2042	Special Education Teachers, Middle School	80		56,820		44,290		61,790		67,200	7
000000	All Industries	25-2043	Special Education Teachers, Secondary School	100		51,420		38,870		49,090		63,840	9
000000	All Industries	25-3021	Self-Enrichment Education Teachers		18.85	39,210	17.85	37,140	19.30	40,180	20.80	43,270	5
000000	All Industries	25-4031	Library Technicians	10	12.60	26,160	10.50	21,870	12.00	24,950	14.00	29,080	4
000000	All Industries	25-9031	Instructional Coordinators	50	27.45	57,080	19.95	41,530	28.30	58,850	33.95	70,600	17
000000	All Industries	25-9041	Teacher Assistants	970		17,800		12,710		14,680		22,460	29
000000	All Industries	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	370	15.40	32,040	9.85	20,480	13.30	27,680	18.60	38,710	74
000000	All Industries	27-1023	Floral Designers	30	13.20	27,500	12.00	24,940	13.00	27,080	14.10	29,370	8
000000	All Industries	27-1024	Graphic Designers	30	17.25	35,850	11.95	24,820	15.45	32,140	20.15	41,870	19
000000	All Industries	27-1026	Merchandise Displayers and Window Trimmers		8.55	17,830	6.20	12,910	6.90	14,380	9.05	18,770	3
000000	All Industries	27-2022	Coaches and Scouts	60		32,120		20,210		30,830		37,030	4
000000	All Industries	27-3031	Public Relations Specialists	20	19.20	39,940	15.85	32,940	18.90	39,350	22.50	46,770	13
000000	All Industries	27-4021	Photographers	20	12.15	25,320	10.90	22,630	12.15	25,230	13.15	27,400	3
000000	All Industries	29-1051	Pharmacists	110	41.55	86,420	37.95	78,900	41.85	87,020	46.05	95,780	16

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000000	All Industries	29-1062	Family and General Practitioners	40	62.10	129,190	52.85	109,880	62.80	130,650	69.30	144,180	13
000000	All Industries	29-1066	Psychiatrists	10	72.50	150,800	62.45	129,860	68.60	142,660			5
000000	All Industries	29-1067	Surgeons	30									5
000000	All Industries	29-1069	Physicians and Surgeons, All Other	120	70.60	146,840	39.50	82,180					16
000000	All Industries	29-1071	Physician Assistants	10	32.50	67,640	30.00	62,390	32.25	67,030	34.45	71,680	4
000000	All Industries	29-1122	Occupational Therapists	30	27.25	56,650	23.30	48,470	25.90	53,880	31.20	64,900	7
000000	All Industries	29-1123	Physical Therapists	40	29.90	62,150	27.40	57,040	30.40	63,200	33.20	69,020	6
000000	All Industries	29-1127	Speech-Language Pathologists	50	30.10	62,630	26.25	54,620	30.15	62,730	33.25	69,180	10
000000	All Industries	29-2021	Dental Hygienists	90	27.85	57,960	23.15	48,180	27.15	56,420	33.25	69,110	6
000000	All Industries	29-2034	Radiologic Technologists and Technicians	110	23.65	49,160	20.80	43,270	23.65	49,190	26.35	54,810	15
000000	All Industries	29-2041	Emergency Medical Technicians and Paramedics	150	12.65	26,360	10.00	20,820	11.60	24,100	14.10	29,330	6
000000	All Industries	29-2052	Pharmacy Technicians	80	11.10	23,100	9.70	20,160	11.25	23,410	12.55	26,150	11
000000	All Industries	29-2056	Veterinary Technologists and Technicians		11.70	24,300	9.90	20,620	11.35	23,600	12.75	26,510	3
000000	All Industries	29-2081	Opticians, Dispensing	20	19.45	40,430	16.45	34,250	19.00	39,550	22.70	47,180	6
000000	All Industries	29-9011	Occupational Health and Safety Specialists	30	24.95	51,850	17.95	37,370	25.15	52,320	30.65	63,740	9
000000	All Industries	31-0000	Healthcare Support Occupations	2,370	11.40	23,720	9.05	18,780	10.85	22,530	13.30	27,680	74
000000	All Industries	31-1012	Nursing Aides, Orderlies, and Attendants	1,240	11.20	23,300	9.45	19,660	10.90	22,690	12.85	26,760	15
000000	All Industries	31-9011	Massage Therapists	20	19.30	40,160	7.95	16,560	19.35	40,220	21.85	45,420	3
000000	All Industries	31-9091	Dental Assistants	150	14.15	29,480	12.25	25,480	14.60	30,410	16.35	34,060	12
000000	All Industries	31-9092	Medical Assistants	240	10.30	21,410	8.05	16,750	8.95	18,620	12.30	25,560	25
000000	All Industries	31-9095	Pharmacy Aides	110	7.25	15,110	6.15	12,760	6.95	14,410	8.05	16,720	8
000000	All Industries	33-0000	Protective Service Occupations	2,960	23.35	48,550	18.80	39,130	24.90	51,780	29.80	61,940	47
000000	All Industries	33-1011	First-Line Supervisors/Managers of Correctional Officers	40	34.20	71,100	26.90	55,940	31.25	64,950	43.65	90,760	3
000000	All Industries	33-1099	First-Line Supervisors/Managers, Protective Service Workers, All Other	10	18.10	37,670	11.70	24,340	15.00	31,150	24.70	51,400	7
000000	All Industries	33-2011	Fire Fighters	50	22.70	47,180	18.70	38,930	23.20	48,290	27.70	57,670	7
000000	All Industries	33-3012	Correctional Officers and Jailers	2,070	26.20	54,450	22.95	47,690	26.20	54,510	30.60	63,600	3
000000	All Industries	33-3021	Detectives and Criminal Investigators	60	27.60	57,440	23.85	49,620	28.60	59,490	32.55	67,740	3
000000	All Industries	33-9011	Animal Control Workers	20	11.45	23,820	10.95	22,750	12.05	25,080	13.05	27,150	6
000000	All Industries	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	50	6.70	13,910	5.75	11,950	6.25	13,040	6.80	14,130	4
000000	All Industries	35-0000	Food Preparation and Serving-Related Occupations	3,580	8.40	17,450	6.10	12,650	6.90	14,320	9.45	19,700	111
000000	All Industries	35-1011	Chefs and Head Cooks	30									8
000000	All Industries	35-1012	First-Line Supervisors/Managers of Food Preparation and Serving Workers	300	15.80	32,870	12.10	25,190	15.30	31,820	19.45	40,410	65
000000	All Industries	35-2011	Cooks, Fast Food	240	7.20	15,000	6.35	13,230	7.25	15,070	8.15	16,950	13

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000000	All Industries	35-2012	Cooks, Institution and Cafeteria	110	11.25	23,370	8.50	17,680	10.85	22,570	14.05	29,230	25
000000	All Industries	35-2014	Cooks, Restaurant	220	9.60	19,980	7.95	16,570	9.45	19,660	11.20	23,270	20
000000	All Industries	35-2015	Cooks, Short Order	90	7.40	15,380	6.10	12,700	7.20	14,970	8.60	17,850	12
000000	All Industries	35-2021	Food Preparation Workers	230	8.10	16,860	6.20	12,930	7.85	16,350	10.00	20,840	29
000000	All Industries	35-3011	Bartenders	150	7.30	15,190	5.85	12,190	6.50	13,510	8.15	16,910	20
000000	All Industries	35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	1,290	7.20	15,020	5.90	12,290	6.50	13,510	7.55	15,680	39
000000	All Industries	35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	30	6.35	13,180	5.70	11,860	6.20	12,930	6.75	14,010	6
000000	All Industries	35-3031	Waiters and Waitresses	560	7.00	14,590	5.90	12,240	6.45	13,440	7.35	15,340	21
000000	All Industries	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	110	7.20	15,000	5.95	12,330	6.60	13,740	8.30	17,260	9
000000	All Industries	35-9021	Dishwashers	110	6.55	13,670	5.90	12,300	6.50	13,470	7.10	14,760	18
000000	All Industries	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	80	7.10	14,820	6.00	12,460	6.70	13,900	8.20	17,100	11
000000	All Industries	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,730	11.05	22,990	8.05	16,700	9.90	20,550	13.40	27,900	162
000000	All Industries	37-1011	First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	110	17.50	36,360	13.85	28,810	16.85	35,040	22.25	46,240	28
000000	All Industries	37-1012	First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	40	17.80	37,050	14.10	29,360	15.80	32,900	20.70	43,040	11
000000	All Industries	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	990	10.55	21,950	7.90	16,380	9.40	19,590	12.95	26,960	128
000000	All Industries	37-2012	Maids and Housekeeping Cleaners	170	9.00	18,710	7.45	15,460	8.70	18,130	10.35	21,580	17
000000	All Industries	37-3011	Landscaping and Groundskeeping Workers	370	10.60	22,000	8.65	17,990	10.10	21,010	12.25	25,440	33
000000	All Industries	39-0000	Personal Care and Service Occupations	1,990	11.05	22,940	7.50	15,560	9.40	19,520	13.50	28,030	82
000000	All Industries	39-1021	First-Line Supervisors/Managers of Personal Service Workers	110	17.30	36,030	12.95	26,960	17.30	35,970	19.95	41,530	29
000000	All Industries	39-3091	Amusement and Recreation Attendants	70	6.35	13,180	5.75	11,940	6.20	12,880	6.65	13,810	5
000000	All Industries	39-5012	Hairdressers, Hairstylists, and Cosmetologists	220	9.15	19,000	7.40	15,360	8.40	17,440	10.05	20,900	15
000000	All Industries	39-5092	Manicurists and Pedicurists		9.30	19,390	7.95	16,510	9.15	19,030	10.20	21,200	5
000000	All Industries	39-5094	Skin Care Specialists	10									4
000000	All Industries	39-9011	Child Care Workers	500	8.25	17,190	6.70	13,980	7.95	16,520	9.50	19,770	24
000000	All Industries	39-9031	Fitness Trainers and Aerobics Instructors	60	10.60	22,050	7.75	16,090	9.00	18,760	14.35	29,830	5
000000	All Industries	39-9032	Recreation Workers	240	10.60	22,030	7.70	16,070	9.20	19,150	11.40	23,680	24
000000	All Industries	41-0000	Sales and Related Occupations	5,420	14.10	29,340	7.05	14,680	9.35	19,490	16.30	33,880	401
000000	All Industries	41-1011	First-Line Supervisors/Managers of Retail Sales Workers	480	20.90	43,500	14.80	30,790	19.00	39,490	25.00	51,960	135

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000000	All Industries	41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	110	32.40	67,420	23.00	47,820	29.05	60,410	36.70	76,340	54
000000	All Industries	41-2011	Cashiers	1,990	8.10	16,870	6.40	13,280	7.40	15,380	8.85	18,370	99
000000	All Industries	41-2021	Counter and Rental Clerks	230	10.10	20,990	6.70	13,970	8.80	18,290	11.20	23,330	44
000000	All Industries	41-2022	Parts Salespersons	110	16.20	33,660	13.00	27,080	15.90	33,030	19.20	39,940	20
000000	All Industries	41-2031	Retail Salespersons	1,550	10.85	22,620	6.95	14,490	8.65	17,990	12.10	25,130	107
000000	All Industries	41-3011	Advertising Sales Agents	30									5
000000	All Industries	41-3021	Insurance Sales Agents		35.90	74,660	20.20	42,000	30.55	63,510	36.05	74,950	8
000000	All Industries	41-3041	Travel Agents	20	14.95	31,130	12.70	26,380	14.25	29,640	16.35	34,040	4
000000	All Industries	41-3099	Sales Representatives, Services, All Other	110	24.50	50,980	14.80	30,740	23.70	49,250	33.20	69,100	39
000000	All Industries	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	30	37.90	78,850	23.25	48,380	34.20	71,180	45.10	93,780	9
000000	All Industries	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	470	29.30	60,990	16.60	34,500	24.80	51,540	33.95	70,580	103
000000	All Industries	41-9022	Real Estate Sales Agents	10									5
000000	All Industries	41-9041	Telemarketers	60	10.40	21,660	8.50	17,660	10.00	20,830	12.15	25,270	8
000000	All Industries	41-9099	Sales and Related Workers, All Other	80	19.95	41,470	11.15	23,190	14.45	30,040	24.95	51,870	28
000000	All Industries	43-0000	Office and Administrative Support Occupations	9,530	13.40	27,900	10.00	20,820	12.75	26,500	16.15	33,550	770
000000	All Industries	43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	510	19.90	41,410	15.25	31,740	18.85	39,240	23.60	49,060	192
000000	All Industries	43-2011	Switchboard Operators, Including Answering Service	80	10.45	21,770	8.10	16,880	10.50	21,800	12.60	26,210	26
000000	All Industries	43-3011	Bill and Account Collectors	40	13.80	28,650	10.30	21,420	12.70	26,430	17.90	37,210	20
000000	All Industries	43-3021	Billing and Posting Clerks and Machine Operators	300	13.35	27,800	11.50	23,930	12.95	26,980	15.05	31,320	89
000000	All Industries	43-3031	Bookkeeping, Accounting, and Auditing Clerks	860	14.05	29,270	11.65	24,190	13.35	27,770	16.20	33,710	282
000000	All Industries	43-3051	Payroll and Timekeeping Clerks	100	14.75	30,710	12.65	26,290	14.70	30,550	16.65	34,630	54
000000	All Industries	43-3061	Procurement Clerks	40	16.40	34,140	13.80	28,750	16.05	33,360	18.25	38,010	16
000000	All Industries	43-3071	Tellers	320	9.20	19,140	7.95	16,570	8.95	18,650	10.40	21,670	15
000000	All Industries	43-4021	Correspondence Clerks	10									3
000000	All Industries	43-4031	Court, Municipal, and License Clerks	30	13.55	28,230	10.30	21,390	12.95	26,940	17.20	35,720	6
000000	All Industries	43-4041	Credit Authorizers, Checkers, and Clerks	20	12.20	25,340	10.10	21,020	11.50	23,880	13.45	27,950	8
000000	All Industries	43-4051	Customer Service Representatives	530	13.80	28,740	10.90	22,700	13.50	28,050	16.20	33,740	94
000000	All Industries	43-4061	Eligibility Interviewers, Government Programs	110	15.80	32,870	12.50	26,040	15.00	31,240	18.85	39,250	3
000000	All Industries	43-4071	File Clerks	120	9.25	19,220	7.60	15,760	8.90	18,530	10.30	21,430	33
000000	All Industries	43-4081	Hotel, Motel, and Resort Desk Clerks	60	8.75	18,210	7.80	16,200	8.45	17,550	9.20	19,130	6
000000	All Industries	43-4131	Loan Interviewers and Clerks	50	12.65	26,350	10.65	22,110	12.55	26,070	14.35	29,870	9
000000	All Industries	43-4141	New Accounts Clerks	30	12.70	26,390	12.10	25,160	12.90	26,860	13.75	28,550	5

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000000	All Industries	43-4151	Order Clerks	40	11.60	24,150	9.55	19,910	10.90	22,670	13.40	27,840	16
000000	All Industries	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	70	15.35	31,890	12.70	26,400	15.45	32,130	18.05	37,530	34
000000	All Industries	43-4171	Receptionists and Information Clerks	350	9.70	20,200	8.10	16,840	9.80	20,430	11.25	23,380	96
000000	All Industries	43-4199	Information and Record Clerks, All Other	70	17.10	35,570	12.55	26,080	15.65	32,560	22.75	47,320	9
000000	All Industries	43-5021	Couriers and Messengers	20	9.50	19,730	7.20	14,970	9.05	18,800	11.85	24,670	7
000000	All Industries	43-5031	Police, Fire, and Ambulance Dispatchers	110	15.70	32,690	13.75	28,630	15.70	32,610	18.05	37,530	5
000000	All Industries	43-5032	Dispatchers, Except Police, Fire, and Ambulance	90	17.70	36,790	12.40	25,760	16.80	34,900	22.10	45,930	33
000000	All Industries	43-5061	Production, Planning, and Expediting Clerks	90	17.40	36,160	13.35	27,740	16.60	34,490	20.70	43,060	32
000000	All Industries	43-5071	Shipping, Receiving, and Traffic Clerks	410	13.10	27,230	10.70	22,280	12.90	26,780	15.05	31,320	90
000000	All Industries	43-5081	Stock Clerks and Order Fillers	820	11.15	23,200	7.55	15,730	10.10	21,020	13.70	28,520	79
000000	All Industries	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	30	12.30	25,590	10.90	22,630	12.35	25,680	14.35	29,820	9
000000	All Industries	43-6011	Executive Secretaries and Administrative Assistants	180	19.00	39,570	14.85	30,910	18.45	38,340	21.50	44,670	73
000000	All Industries	43-6012	Legal Secretaries	120									13
000000	All Industries	43-6013	Medical Secretaries	600	12.15	25,240	10.35	21,540	11.55	24,040	13.75	28,590	52
000000	All Industries	43-6014	Secretaries, Except Legal, Medical, and Executive	870	15.05	31,330	12.25	25,430	14.70	30,610	17.30	35,930	214
000000	All Industries	43-9011	Computer Operators	40	15.25	31,740	12.75	26,470	15.05	31,260	17.90	37,280	24
000000	All Industries	43-9021	Data Entry Keyers	150	13.05	27,090	9.90	20,550	12.65	26,280	16.15	33,560	27
000000	All Industries	43-9022	Word Processors and Typists	370	13.50	28,110	11.00	22,890	13.10	27,220	16.00	33,290	12
000000	All Industries	43-9061	Office Clerks, General	1,360	11.15	23,170	8.40	17,460	10.65	22,120	13.45	27,980	316
000000	All Industries	43-9071	Office Machine Operators, Except Computer	10	9.50	19,770	7.35	15,260	8.75	18,240	11.00	22,870	7
000000	All Industries	43-9199	Office and Administrative Support Workers, All Other	30	12.70	26,400	10.10	20,990	12.80	26,600	14.95	31,090	8
000000	All Industries	47-0000	Construction and Extraction Occupations	2,260	23.20	48,300	15.70	32,680	22.25	46,230	30.70	63,870	130
000000	All Industries	47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	200	31.95	66,420	23.60	49,070	30.65	63,780	39.05	81,200	49
000000	All Industries	47-2021	Brickmasons and Blockmasons	50									4
000000	All Industries	47-2031	Carpenters	320	24.20	50,300	16.50	34,360	23.80	49,540	31.85	66,270	25
000000	All Industries	47-2044	Tile and Marble Setters	40	24.80	51,620	16.30	33,920	29.35	61,000	33.20	69,100	5
000000	All Industries	47-2051	Cement Masons and Concrete Finishers	80	29.80	62,030	24.65	51,280	30.20	62,820	35.70	74,240	8
000000	All Industries	47-2061	Construction Laborers	310	17.70	36,820	10.40	21,590	18.05	37,590	24.30	50,500	31
000000	All Industries	47-2071	Paving, Surfacing, and Tamping Equipment Operators	20	20.05	41,750	12.65	26,340	14.40	29,980	30.55	63,560	4
000000	All Industries	47-2073	Operating Engineers and Other Construction Equipment Operators	120	22.95	47,700	18.70	38,940	21.15	44,010	27.65	57,520	19
000000	All Industries	47-2111	Electricians	190	22.65	47,140	18.55	38,610	21.10	43,920	27.35	56,880	19
000000	All Industries	47-2121	Glaziers	20	23.55	48,990	18.40	38,270	22.85	47,490	30.15	62,670	3

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000000	All Industries	47-2141	Painters, Construction and Maintenance	90	14.60	30,340	12.25	25,470	13.70	28,470	15.95	33,200	14
000000	All Industries	47-2152	Plumbers, Pipefitters, and Steamfitters	340	29.10	60,550	21.95	45,630	30.70	63,890	36.05	74,950	16
000000	All Industries	47-2161	Plasterers and Stucco Masons	50	23.70	49,340	20.35	42,340	23.10	48,090	25.70	53,450	5
000000	All Industries	47-2181	Roofers	20	13.90	28,930	11.00	22,910	13.40	27,880	16.10	33,540	5
000000	All Industries	47-2211	Sheet Metal Workers	20	28.15	58,550	20.90	43,500	30.50	63,450	35.35	73,490	6
000000	All Industries	47-3011	Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	30	22.15	46,100	22.15	46,090	24.10	50,120	26.05	54,140	4
000000	All Industries	47-3013	Helpers--Electricians	40	11.15	23,210	8.70	18,090	10.55	21,940	13.30	27,690	5
000000	All Industries	47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	70	15.35	31,960	10.40	21,650	14.90	31,000	20.00	41,560	6
000000	All Industries	47-4011	Construction and Building Inspectors	60	23.65	49,180	19.60	40,770	22.75	47,310	27.90	58,070	9
000000	All Industries	47-4099	Construction and Related Workers, All Other	20	13.15	27,330	10.40	21,640	14.20	29,510	15.90	33,110	4
000000	All Industries	47-5081	Helpers--Extraction Workers		15.30	31,800	14.40	29,980	15.65	32,570	16.90	35,160	3
000000	All Industries	49-0000	Installation, Maintenance, and Repair Occupations	2,760	18.45	38,370	14.20	29,570	17.50	36,400	21.60	44,900	258
000000	All Industries	49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	300	26.85	55,880	21.20	44,120	27.00	56,140	32.35	67,300	98
000000	All Industries	49-3021	Automotive Body and Related Repairers	120	17.55	36,530	14.60	30,410	16.65	34,680	20.10	41,850	15
000000	All Industries	49-3023	Automotive Service Technicians and Mechanics	320	16.55	34,420	13.95	29,010	16.30	33,920	19.65	40,880	38
000000	All Industries	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	170	17.10	35,590	14.95	31,120	16.95	35,210	19.55	40,700	34
000000	All Industries	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	50	20.70	43,060	17.50	36,410	20.70	43,040	24.60	51,200	13
000000	All Industries	49-3093	Tire Repairers and Changers	20	11.15	23,210	9.60	20,000	10.50	21,810	12.65	26,320	5
000000	All Industries	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	100	18.70	38,880	15.35	31,970	18.20	37,860	21.05	43,790	13
000000	All Industries	49-9041	Industrial Machinery Mechanics	190	17.35	36,130	14.80	30,760	17.45	36,280	20.05	41,700	30
000000	All Industries	49-9042	Maintenance and Repair Workers, General	570	15.95	33,130	12.20	25,410	16.20	33,650	19.75	41,060	108
000000	All Industries	49-9044	Millwrights		20.75	43,210	16.05	33,340	17.75	36,970	25.75	53,610	4
000000	All Industries	49-9098	Helpers--Installation, Maintenance, and Repair Workers	110	11.05	23,000	7.85	16,340	9.85	20,490	13.40	27,870	33
000000	All Industries	51-0000	Production Occupations	5,740	14.45	30,070	9.80	20,350	13.20	27,420	17.95	37,380	190
000000	All Industries	51-1011	First-Line Supervisors/Managers of Production and Operating Workers	490	24.40	50,760	17.55	36,530	23.35	48,620	28.55	59,440	111
000000	All Industries	51-2041	Structural Metal Fabricators and Fitters	20	14.95	31,140	13.00	26,990	15.35	31,950	17.00	35,380	3
000000	All Industries	51-2092	Team Assemblers	250	11.20	23,290	9.40	19,540	10.80	22,470	13.15	27,350	10
000000	All Industries	51-3011	Bakers	60	13.25	27,610	8.30	17,300	12.55	26,130	17.30	35,940	10
000000	All Industries	51-3021	Butchers and Meat Cutters	80	16.00	33,290	11.55	24,060	16.35	33,970	20.25	42,120	10
000000	All Industries	51-3092	Food Batchmakers	50	10.90	22,720	7.30	15,150	11.90	24,710	14.25	29,660	8
000000	All Industries	51-3093	Food Cooking Machine Operators and Tenders	70									5

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000000	All Industries	51-4011	Computer-Controlled Machine Tool Operators, Metal and Plastic		16.15	33,580	12.70	26,450	15.55	32,390	19.65	40,900	3
000000	All Industries	51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	30	10.00	20,830	8.85	18,370	9.85	20,480	10.95	22,730	7
000000	All Industries	51-4041	Machinists	160	19.55	40,640	16.95	35,250	19.35	40,220	21.45	44,620	27
000000	All Industries	51-4121	Welders, Cutters, Solderers, and Brazers	90	14.55	30,220	12.10	25,190	13.80	28,650	16.80	34,960	20
000000	All Industries	51-5022	Prepress Technicians and Workers	30	14.70	30,560	12.00	24,950	14.30	29,740	16.85	35,040	8
000000	All Industries	51-5023	Printing Machine Operators	80	16.25	33,800	14.60	30,340	16.10	33,450	17.60	36,610	15
000000	All Industries	51-6011	Laundry and Dry-Cleaning Workers	70	9.60	19,930	7.65	15,940	9.05	18,790	10.85	22,620	13
000000	All Industries	51-6021	Pressers, Textile, Garment, and Related Materials	60	10.25	21,340	8.65	17,950	9.95	20,700	11.95	24,880	7
000000	All Industries	51-6031	Sewing Machine Operators	250	8.45	17,570	6.80	14,150	8.20	17,080	10.00	20,770	10
000000	All Industries	51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	140	12.95	26,920	10.45	21,780	12.20	25,420	14.45	30,010	6
000000	All Industries	51-8021	Stationary Engineers and Boiler Operators	80	21.95	45,660	18.80	39,100	21.00	43,650	24.85	51,730	8
000000	All Industries	51-9022	Grinding and Polishing Workers, Hand	70	14.60	30,360	12.45	25,860	14.25	29,590	16.55	34,390	8
000000	All Industries	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	30	16.20	33,660	13.05	27,110	15.85	32,990	19.45	40,420	11
000000	All Industries	51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders		16.35	33,960	12.45	25,870	15.45	32,140	19.05	39,640	9
000000	All Industries	51-9051	Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders		14.45	30,080	11.45	23,840	15.15	31,510	16.80	34,980	9
000000	All Industries	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	660	13.05	27,160	9.75	20,290	12.25	25,490	15.55	32,360	43
000000	All Industries	51-9111	Packaging and Filling Machine Operators and Tenders	430	13.40	27,890	10.10	21,060	12.50	26,000	18.05	37,520	18
000000	All Industries	51-9121	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders		12.55	26,080	10.25	21,360	11.75	24,390	13.70	28,520	8
000000	All Industries	51-9122	Painters, Transportation Equipment	10	18.65	38,770	14.60	30,410	17.55	36,500	23.70	49,270	3
000000	All Industries	51-9132	Photographic Processing Machine Operators	30	7.35	15,310	6.10	12,700	6.80	14,160	8.35	17,410	5
000000	All Industries	51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	120	16.85	35,060	13.00	27,080	16.80	34,920	20.85	43,330	10
000000	All Industries	51-9196	Paper Goods Machine Setters, Operators, and Tenders	40	13.85	28,850	10.20	21,220	14.25	29,630	16.95	35,280	4
000000	All Industries	51-9198	Helpers--Production Workers	170	9.05	18,840	7.65	15,940	9.20	19,080	10.45	21,760	25
000000	All Industries	51-9199	Production Workers, All Other	200	15.35	31,900	13.95	29,040	15.60	32,500	17.20	35,760	15
000000	All Industries	53-0000	Transportation and Material Moving Occupations	6,260	12.75	26,530	8.55	17,790	11.80	24,540	15.15	31,550	292
000000	All Industries	53-1021	First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	140	20.80	43,260	14.80	30,840	18.05	37,550	25.95	53,960	48
000000	All Industries	53-1031	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle	130	26.15	54,400	18.95	39,460	23.15	48,100	31.40	65,320	65
000000	All Industries	53-3021	Bus Drivers, Transit and Intercity	60	12.45	25,850	6.80	14,120	13.90	28,880	16.10	33,510	4
000000	All Industries	53-3022	Bus Drivers, School	450	10.55	21,940	8.10	16,890	10.90	22,720	12.95	26,920	16

**NEW JERSEY DEPARTMENT OF LABOR AND WORKFORCE DEVELOPMENT
CUMBERLAND COUNTY, NEW JERSEY OCCUPATIONAL WAGES
FROM THE OCCUPATIONAL EMPLOYMENT STATISTICS (OES) WAGE SURVEY
ALL INDUSTRIES COMBINED**

See Footnotes at end of table.

Ind Code	Industry Description	Occ'l (SOC) Code	Occupational Title (click here for definitions)	Est'd Empl.	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Hourly	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary	Units
000000	All Industries	53-3031	Driver/Sales Workers	60	12.65	26,280	11.30	23,540	12.80	26,590	14.30	29,690	11
000000	All Industries	53-3032	Truck Drivers, Heavy and Tractor-Trailer	1,150	18.10	37,650	13.90	28,960	17.30	35,960	22.05	45,890	71
000000	All Industries	53-3033	Truck Drivers, Light or Delivery Services	470	11.55	23,990	8.50	17,640	11.20	23,290	13.65	28,430	89
000000	All Industries	53-3041	Taxi Drivers and Chauffeurs	90	9.65	20,120	8.15	16,930	9.35	19,450	10.75	22,370	13
000000	All Industries	53-6031	Service Station Attendants	140	7.70	16,050	7.00	14,600	7.70	15,970	8.35	17,400	9
000000	All Industries	53-7011	Conveyor Operators and Tenders	20	15.00	31,180	14.25	29,620	15.30	31,850	16.35	34,020	4
000000	All Industries	53-7031	Dredge Operators	30	15.20	31,590	14.35	29,890	15.60	32,410	16.80	34,940	5
000000	All Industries	53-7032	Excavating and Loading Machine and Dragline Operators	50	18.05	37,510	14.80	30,750	16.10	33,450	17.60	36,590	8
000000	All Industries	53-7051	Industrial Truck and Tractor Operators	500	13.65	28,370	11.50	23,900	14.40	29,950	16.20	33,740	47
000000	All Industries	53-7061	Cleaners of Vehicles and Equipment	100	9.15	19,010	6.90	14,350	8.85	18,430	11.05	22,970	19
000000	All Industries	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,240	9.75	20,280	7.30	15,210	9.00	18,710	11.75	24,430	97
000000	All Industries	53-7063	Machine Feeders and Offbearers	150	11.15	23,150	9.05	18,850	11.05	23,030	13.30	27,660	10
000000	All Industries	53-7064	Packers and Packagers, Hand	1,350	10.00	20,760	7.40	15,360	10.80	22,510	12.25	25,510	45

Occupational codes ending with -0000 designate a Major occupational group.

* Wages are presented in terms of both yearly and hourly rates. Converting yearly to hourly (or vice-versa) is based on 2,080 hours per year (40 hrs./wk. times 52 wks./yr.).

Occupation denoted by a double asterisk do not normally work 2,080 hours per year and therefore there is no equivalent hourly wage. Examples include many teaching occupations, musicians, producers/directors, pilots and airline attendants, to name a few.

The mean wage equals the weighted average wage. There will be no wage data in instances where the mean's relative standard error is greater than 30%.

The 25th percentile equals the wage that 25% of the employees reported in the occupation made less than and 75% made more.

The 50th percentile equals the wage that 50% of the employees reported in the occupation made less than and 50% made more.

The 75th percentile equals the wage that 75% of the employees reported in the occupation made less than and 25% made more.

When a 25th, 50th and/or 75th percentile column is blank (but there is a Mean Wage) the percentile is greater than \$70.00/hour or \$145,600/year and is therefore "Not Calculable" given the survey methodology.

Est'd Empl. (Estimated Employment) is not the reported employment upon which the corresponding occupational wage is based, but rather represents an estimate of the number of employees in that occupation in New Jersey. This column will be blank in instances where the employment's relative standard error is greater than 50%.

The Units column represents the number of sampled companies that reported the occupation in the defined area and industry. Estimates of occupational wages and employment based on a relative few units are statistically less reliable than those based on a greater number of units.

**Source: New Jersey Department of Labor and Workforce Development
Division of Labor Market and Demographic Research
Occupational Employment Statistics Wage Survey, September 2005.**